



Benefits of TelstraSuper



Security of Australia's largest corporate fund

- · \$20 billion invested
- 100,000 members
- Not for profit
- Over 25 years' experience



All your super in one account

Locate and combine your other super accounts into your TelstraSuper account.



Your fund for life

You can stay as a TelstraSuper member even if you change jobs. Your eligible family members can join too!



Strong investment performance

Our strong investment returns helps you to build a financially secure future



Multi award winning fund

2017 Max Awards[^] Website of the year

2015, 2014 & 2012 SuperRatings* Super of the year



Comprehensive insurance cover

Enjoy the security of automatic income protection cover and employer-paid base death and disability insurance.

[^] Rainmaker Information Pty Ltd - www.rainmaker.com.au/events/sales_and_marketing_forum

^{*} SuperRatings Pty Ltd - www.superratings.com.au

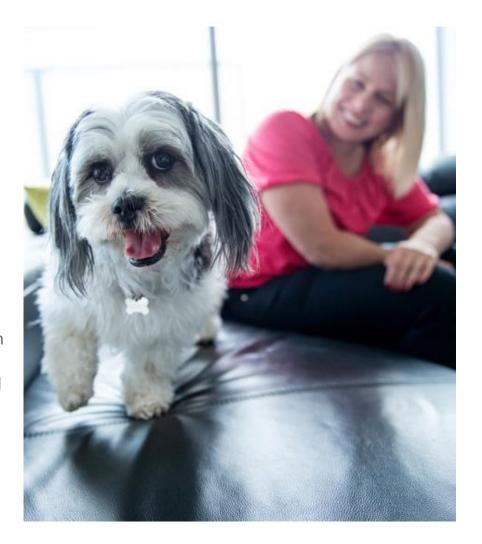
Important Notice



Any advice in this presentation has been prepared without taking into account your objectives, financial situation and needs. You should consider whether it is appropriate having regard to your personal circumstances before making any financial decisions.

If you are considering acquiring a financial product you should obtain the relevant product disclosure statement before making any decision.

Any information about taxation in this presentation is factual information or general advice only and does not consider the application or interpretation of any taxation laws to your personal circumstances. If you require taxation advice you should seek advice from a registered tax agent or a registered tax (financial) adviser.



Agenda



Legislative update – what's not changing



Legislative update – what's new from 1 July 2018



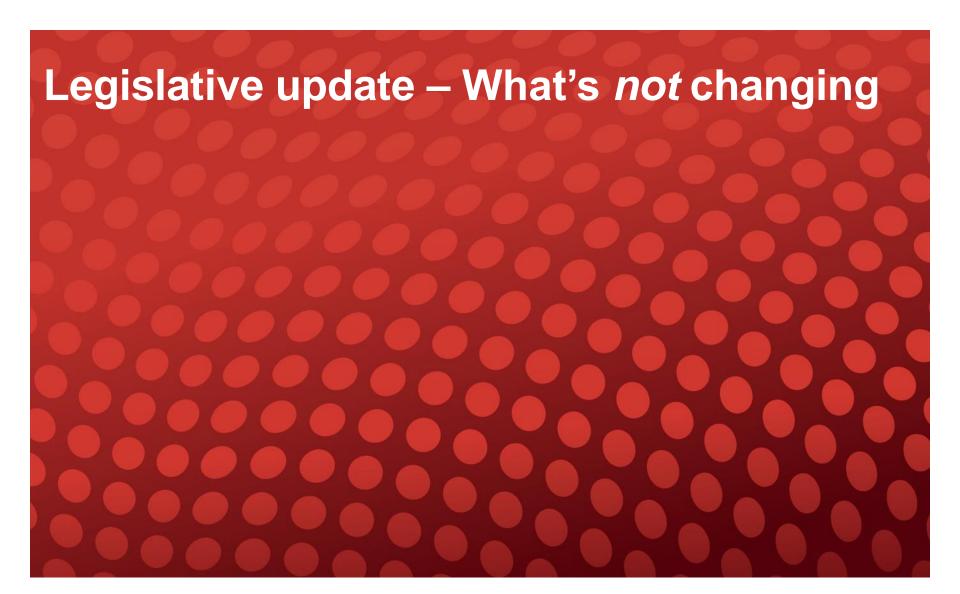
2018 Federal Budget – key proposals



TelstraSuper assistance



Questions





What's *not* changing



Superannuation: Contributions & Caps

- Pre-tax contributions*: \$25,000 p.a. cap
- Post-tax contributions*^: \$100,000 p.a. cap (or \$300,000 cap over 3 years#)
- \$1.6 million 'total superannuation balance': no further post-tax contributions
- Spouse contributions
- Spouse contribution splitting

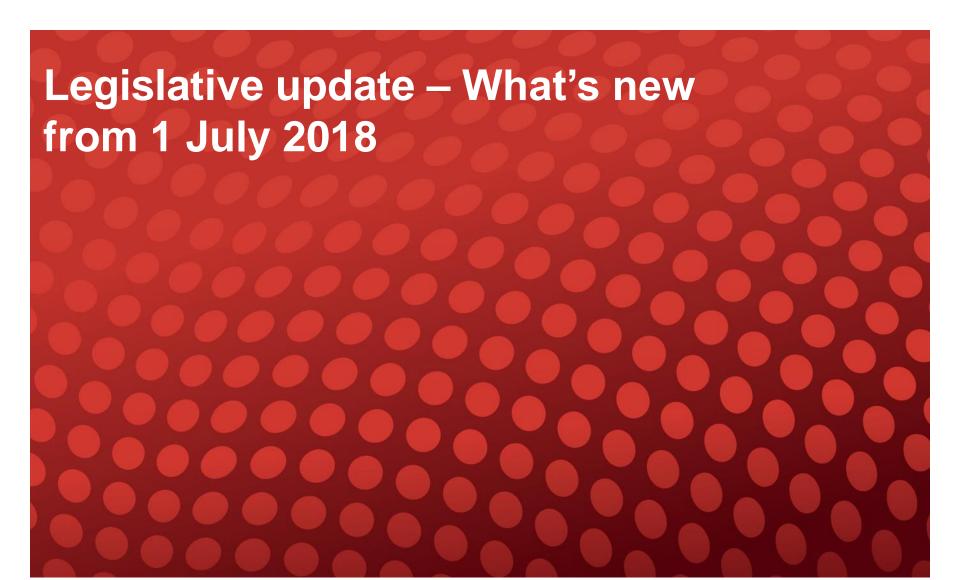
Retirement Income Streams

- \$1.6 million Transfer Balance Cap: tax-free income stream starting balance limit
- TTR income streams: introduction of earnings tax rate up to 15% (same as super)

^{*} Must satisfy work test if aged 65 and over

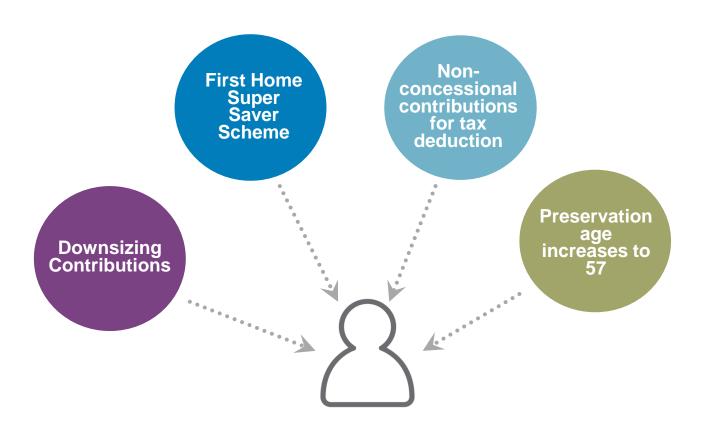
[^] Subject to \$1.6 million balance cap

^{#\$300,000} over 3 years, not available from 65





What's new from 1 July 2018



What's new from 1 July 2018



Downsizing the family home

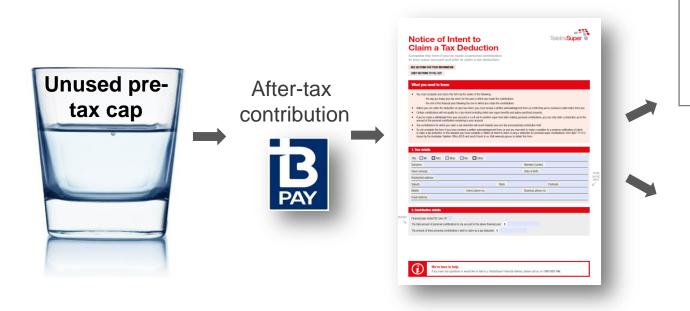
- Sale of family home from 1 July 2018
- Over age 65
- Personal contribution up to \$300,000 per person
- No work test or balance restrictions

First home super saver scheme

- Voluntary contributions made from 1 July 2017
- Up to \$15,000 per year
- Maximum \$30,000 total per person
- Withdrawals allowed from 1 July 2018

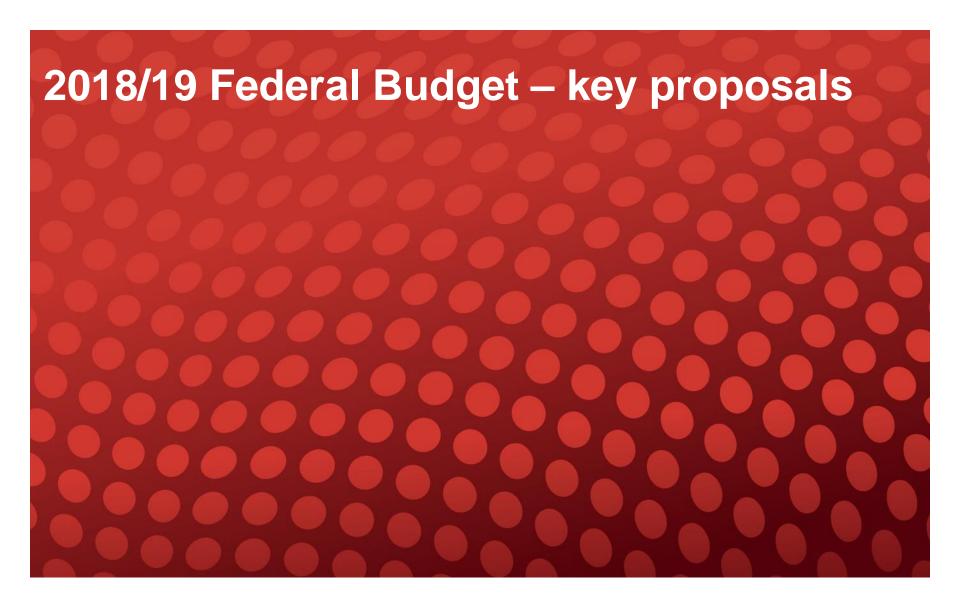
Tax deductions on after-tax contributions





Claim tax deduction & lower your assessable income







2018 Federal Budget – key proposals



Fee cap on accounts with balance below \$6,000 & ban on exit fees (1 July 2019)

Opt-in insurance for people aged under 25, with balances below \$6,000, or inactive accounts (1 July 2019)

Super trustees
will need to build new
retirement 'income
for life' products for
their members
(no date)

Means testing for lifetime pooled income streams
(1 July 2019)

Superannuation

All inactive accounts under \$6,000 to be transferred to the ATO for proactive matching (1 July 2019) 1-year exemption from work test for people aged 65-74 with balances below \$300,000 (1 July 2019) High income
earners can switch off
SG contributions
from nominated
Employer
(1 July 2018)

Contributing to super – 2018 Budget proposals

Proposed changes to contributing to super	From
 Exemption from work test on making post-tax contributions in the <i>first year</i> retirees do not meet work test (40 hours in 30 consecutive days), when: aged 65 – 74 super balance below \$300,000 existing contribution caps apply 	1 July 2019
High income earners (\$263,157+) with multiple employers will be able to make salary/wages from a nominated employer exempt from Super Guarantee	1 July 2018

Contributing to super – work test exemption



Opportunity

- To make after-tax contributions between ages 65 & 74 when no longer working
- To contribute to a retired spouse's account
- To contribute up to \$400,000 with Downsizing Contributions

Consideration

- Exemption in place for 12 months from 30 June in first year of not meeting the work test
- Only possible with balance below \$300,000
- Existing caps apply (\$100,000 pa)
- \$300,000 3-year cap not available from age 65 (does not apply to Downsizing Contributions)



TelstraSuper assistance



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TelstraSuper Financial Planning



Simple advice General and **Limited Advice** Advice on simple super and limited one-off Part of your TelstraSuper membership TelstraSuper related topics Team personal advice about super **Phone** \$550 - \$2,500 plus GST (where Other one-off Advice on more complex super applicable) depending on the nature Comprehensive advice personal advice on a and non-super (including and complexity of the advice. broader range of personal insurance) topics financial products This charge can include a couple or Face-to-face including super Video chat individual. Comprehensive **Advice Team** Either \$1,400 or \$2,200 p.a. plus GST Advice on super and non-(where applicable) depending on the super topics that includes nature and complexity of the advice Ongoing advice regular, proactive contact from and type of ongoing advice service. services a dedicated advisor in relation Face-to-face Video chat This fee is additional to the one-off to one-off advice you obtain advice you pay. This charge can include a couple or individual

Review your contribution strategy

What's next?

- Q www.telstrasuper.com.au
- 1300 033 166
- talkingsense@telstrasuper.com.au

Discuss your options with TelstraSuper

Access accounts online

Check out our Retirement Income Projector Seek Advice

Federal Budget 2018

MAY 9, 2017

Legislation







See what impact the 2018/19 Federal Budget may have on your financial future.



Changes to taxation were the biggest item in the 2018/19 Federal Budget affecting personal finance and savings. Despite this, there were still some proposed changes to super which in particular may affect younger Australians growing their super savings; those with small balances; and those currently in retirement.

It's important to understand that all announcements are proposals and are not yet law.

You can also read more on the proposed changes to super in our <u>Budget snapshot</u>.



Thank you



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